



Fundrella is looking for a **Business Development Manager** to join our growing team in Europe.

ARE YOU ONE OF US?

We are a small and growing team who are building something new in a very traditional industry. This endeavour requires a self-lit spark and a serious doer mindset. We work together towards a grand goal and have each other's backs. We feel ownership and enthusiasm and take responsibility for the energy we bring into a room. Have you worked within asset management but are longing for more meaning and joy? Have you felt the urge to change things quicker than the industry allows? Have you felt you have much more to give? In that case, you will feel right at home at Fundrella.

As Business Development Manager you will be responsible for rolling out Fundrella in Europe and growing a broad user base across regions. You will be a Fundrella ambassador and build long-term partnerships with fund selection teams and institutions across Europe. You will work alongside the founder and CEO, fellow regional sales representatives, programmers and our support team, building an innovative fund reporting and fund selection platform used by Asset Managers and Fund Investors. You will be part of creating something new and disruptive that has a positive effect on the world.

Fundrella AB

Fundrella is a circular fund selection and reporting platform that allows asset managers to showcase and differentiate their funds, highlight their ESG commitment and automate monthly fund reporting to clients while accessing market intelligence. Professional Investors use Fundrella for fund selection and they can apply their ESG policy or preferences to tailor the platform completely to their needs. Fundrella is used by a wide range of fund selection-teams across the Nordics.

Fundrella is growing and we are now looking to add a Business Development Manager to support our European expansion. This is a great opportunity for an ambitious individual with an entrepreneurial mindset, who would like to grow and develop in a fast-moving and rapidly growing company in the Fintech space. We are looking for a high-performing and proactive individual with a strong existing network within the asset management industry, preferably from the fund selection/asset owner side of the table. In the position, you will:

- Have a visible role within the Asset Management industry
- Work closely with fund selection teams and asset owners to establish long-term partnerships
- Be a Fundrella ambassador developing a broad user base and institutional network
- Contribute to the product development by feeding user feedback into the technical development pipeline
- Be a key person in the company and part of a growing team
- Be able to work from wherever - but we would love to have you in Stockholm with us

If this job description **resonates** with you - let's connect!

Please send your application to wava.bodin@fundrella.com by 21st June 2021